



FOREST SERVICE MANUAL OZARK – ST FRANCIS SUPPLEMENT RUSSELLVILLE, AR

FSM 2400 – TIMBER MANAGEMENT

CHAPTER 2430 – COMMERCIAL TIMBER SALES

Supplement No.: 2400 – 2007-1

Effective Date: August 02, 2007

Duration: Effective until superseded or removed

Approved: MICHAEL M. SANDERS
Forest Supervisor

Date Approved: August 2, 2007

Posting Instructions: Supplements are numbered consecutively by Title and calendar year. Post by document name. Remove entire document and replace with this supplement. Retain this transmittal as the first page of this document.

New Document(s):	FSM 2430 – Commercial Timber Sales 2430.3 - 2435.2	6 Pages
Superseded Document(s):	FSM 2430 – Timber Management Ozark Supplement No. 2400-00-1 Effective January 29, 2000	4 Pages

Digest:

2430 The entire supplement text has been reformatted and replaced, so that the supplement text on the Service-wide Directives Home Page in the Forest Service Web/Intranet (<http://fsweb.wo.fs.fed.us/directives/index.html>) corresponds with the supplement text on the Forest Service Directives Home Page in the Forest Service World Wide Web/Internet (<http://www.fs.fed.us/im/directives>).

A few minor technical changes have been made. Substantive direction has not been changed.

2431.31b Prohibits use of minimum rates for administrative-use sales or permits issued under 36 CFR 223.2.

2431.6 Updates Forest direction on disposal of Firewood.

**FSM 2400 – TIMBER MANAGEMENT
2430 – COMMERCIAL TIMBER SALES**

2431.7 Adds Forest direction for planning the Timber Sale Program Schedule.

2435 Provides an example of a Salvage Sale Narrative.

2430.3 - Policy

11. Generally, manage and operate timber sale programs and projects in the most cost-efficient manner practicable within applicable standards and guidelines to achieve the objectives outlined in Forest plan.

12. Recognize the needs and opportunities for small commercial and personal-use timber sale, salvage sales and sales of non-chargeable material.

2431 - MANAGEMENT OF TIMBER SALE PROGRAM

2431.3 - Rates

2431.31 - Minimum and Standard Rates

2431.31a - Standard Rates

Use standard rates where situations do not justify a detailed appraisal, including personal-use firewood sales. Ensure that standard rates equal or exceed minimum rates established pursuant to FSM 2431.31b and 2431.31c. Standard rates represent the lowest rates at which the Forest Service may sell timber without a supporting appraisal calculation. Use standard rates as a basis for determining stumpage rates in the manner described in FSM 2420.

The following rates will be for the entire Ozark-St. Francis National Forest.

<u>Classification</u>	<u>Species</u>	<u>Unit</u>	<u>Green Rate</u>	<u>Salvage Rate</u>
Sawtimber	Pine	CCF	\$93.61	\$23.40
	Hardwood	CCF	\$84.80	\$25.44
Small Roundwood	Pine	CCF	\$5.00	\$1.00
	Hardwood	CCF	\$5.00	\$1.00
Commercial Cedar	Cedar	CCF	\$40.00	\$24.28
Fence Post	Locust	Each	.30	-
Fence Post	Cedar	Each	.30	-
Firewood	Hardwood	CCF	\$5.00	-

**FSM 2400 – TIMBER MANAGEMENT
2430 – COMMERCIAL TIMBER SALES**

Instructions for use of standard rates.

1. These rates are established for use in making sales of small, scattered and low quality timber only. Salvage rates are appropriate for use when timber has been killed or damaged by fire, insects, lightning, etc. Green rates should be used in all other sales. Sales that are \$2000 and over must have a supporting appraisal calculation and a 2400-17.

2 These rates are normally applicable to sales where cuts are less than 1.5 CCF/acre for sawtimber and 1.5 CCF/acre for small roundwood. Sales may include scattered single trees and/or small groups of trees.

3. Products may not be sold for less than the standard rate without a supporting appraisal calculation that shows a lesser value for that product.

4. A post is 7'-5" long and up to a 3" top. Multiply lengths should be assessed based on the number of 7'-5" posts they contain.

2431.31b - Minimum Rates

Minimum rates may be set for three minimum price groups of species and be expressed as minimum rates per hundred cubic feet, or equivalent, and be no less than \$10 per hundred cubic feet (CCF) for the high value species (base rates greater than \$30/ccf), \$6 per CCF for the medium value species (base rates between \$10 and 29.99/ccf), and \$1 per CCF for the low value species. The minimum rate for nonconvertible products is \$.01 per unit of measure. Do not apply minimum rates to administrative-use sales or permits issued under 36 CFR 223.2.

2431.6 - Disposal of Firewood

1. To sell standing sawtimber size trees as firewood, all trees will be designated with tracer paint or by a very clear description within a sale area that has well established boundary lines located on the ground. All 2400-1 permits will have a paint color designation or description designation noted in the "Remarks" section. A sale area map will be attached to each 2400-1 permit and referenced as an attachment in the "Permit Area Description" block or in the "Remarks" block.

2. Maximum permit volume for personal use firewood is established at 15 CCF. District Rangers may establish lower maximum permit volumes for specific areas if demand exceeds supply and there is a need to provide the opportunity for more individuals to obtain permits.

**FSM 2400 – TIMBER MANAGEMENT
2430 – COMMERCIAL TIMBER SALES**

3. Requests for volumes larger than 15 CCF should be handled under normal commercial sale procedures. Such firewood sales should be discrete sales and should not be located adjacent to personal use permit areas.
4. Volume sold on each permit will be based on the applicants stated need. Permits sold for the \$20.00 minimum will be written for 4 CCF unless the price is more than \$5.00 per CCF.
5. Personal-use firewood permits may be issued year long, but District Rangers may establish firewood gathering seasons which best meet local needs and administrative requirements.
6. Permits for firewood will generally not be issued outside the District Office. However, in cases where verifiable hardship would be created by requiring an applicant to come to the office to buy a permit, District Rangers may, on a case-by-case basis, document this need and authorize issuance by mail. In such cases, adequate maps and instructions will be included with the permit to insure that the permittee knows where the cutting area is located and which trees are authorized to be cut.
7. Permits must be signed by the person named as permittee. No person other than that named on the permit should sign for the permittee, unless a written authorization is provided by the permittee designating a representative to sign in his or her absence. Exceptions are limited to immediate family members (wife, husband, son, daughter) signing "for" other immediate family members when the relationship is known by the permit issuer or can be validated by the permit issuer.

2431.6a – Free-use Firewood

See FSM 2462 for requirements regarding free use of timber.

1. Free personal use of firewood is limited to verifiable emergencies or documented cases where it is to the benefit of the Government to give the wood away. Except as provided in item 2 below, written documentation, signed by the District Ranger or Acting District Ranger, will be attached to the file copy of each free-use firewood permit issued.

2. Wood, which has been treated with herbicides, will not be sold. Free use may be given for such wood upon specific application from individual users. Prior to issuing the permit, applicants will be informed that the wood has been treated with herbicides. The following statement will be typed or stamped on each such permit:

"Warning, trees in this area have been treated with (herbicide name and date of treatment).
Wood removed from this area is to be used only by the permittee and is not to be resold"

**FSM 2400 – TIMBER MANAGEMENT
2430 – COMMERCIAL TIMBER SALES**

2431.7 - Timber Sale Program Announcement

Each district must provide a timber sale program announcement every 6 months on a fiscal year schedule to the Forest Supervisor. To assist with planning and coordination of the timber sale program announcement, each district will submit to the Forest Supervisor a Critical Path Schedule by the first Monday in October and March, and by mid-May. The specific date will be determined each year.

Each announcement must include the schedule of sales for the ensuing 12-month period. The Timber Sale Schedule for the first 6 months of the 12-month period must be firm, attainable, and must be changed only in the event of a natural catastrophe, appeal, new environmental information, or other situations where a change is in the best interest of the Government. Sales may be shifted within the 6-month period to take advantage of improved market conditions and increase individual sale and program cost efficiency. Generally, include only sales on which sale preparation activities have been completed through Gate 2 (FSM 2432.2).

The Timber Sale Schedule for the second 6 months of the 12-month period may be less firm than the first 6-month period, but must contain well thought-out, attainable sales.

2432.15 - Certification

Enter only the project name, project identification number, estimated volume, and estimated bid date in the Timber Information Manager (TIM). The Project Identification Number will be determined by a 6-digit number representing the district, the planned fiscal year of the decision, and the sequential order of project decisions in that fiscal year. The responsible line officer for the project (usually the District Ranger) must certify on a certification form.

2435 - SALVAGE SALE PROGRAM

2435.2 - Salvage Sale Fund

The Salvage Sale Fund (SSF) is a permanent fund available for preparing and administering timber sales involving the removal of insect-infested, dead, damaged, or down trees and to remove associated trees for stand improvement. The SSF is used for administering timber sales for salvage purposes or for timber sales with a salvage component within the salvage sale program. The fund is intended to permit the expeditious preparation and administration of timber sales containing trees damaged through natural events such as fire, insects, or hurricanes.

For all salvage sales, complete Form FS-2400-51, Salvage Sale Fund (SSF) Plan to document planned SSF collections for each sale. Apply the costs on a one hundred cubic foot unit basis.

FSM 2400 – TIMBER MANAGEMENT
2430 – COMMERCIAL TIMBER SALES

Include a narrative with each SSF Plan as shown in Exhibit 01. Narratives should be updated annually.

For detailed requirements concerning collections, availability, pooling, limitations, and reporting, see FSH 2409.18, chapter 50.